

Incoterms® 2010

de la Cámara de Comercio Internacional (ICC)

	PAÍS, CIUDAD, LUGAR DE ORIGEN						TRANSPORTE PRINCIPAL		PAÍS, CIUDAD, LUGAR DE DESTINO				
	Embalaje verificación control	Licencias autorizaciones otras formalidades	Carga al camión o contenedor en fábrica o almacén	Transporte interior país de origen. De fábrica a puerto, a aeropuerto a terminal o a transportista.	Formalidades aduaneras exportación.	Costes manipulación terminal origen. Puerto, aeropuerto, tir, tren, etc	Transporte principal internacional	Seguro mercancía Seguro transporte	Costes manipulación terminal destino. Puerto, aeropuerto, tir, tren, etc	Formalidades aduaneras importación. Arancel, impuestos interiores y especiales, y trámites	Transporte interior país de destino. De puerto, aeropuerto o terminal a fábrica u operador logístico.	Recepción y descarga	
	1	2	3	4	5	6	7	8	9	10	11	12	

Incoterms® 2010 ICC - REGLAS PARA CUALQUIER MODO O MODOS DE TRANSPORTE

Incoterm	Descripción	Letra	Coste	1	2	3	4	5	6	7	8	9	10	11	12
EXW Ex works. Franco fábrica.	Coste	A	[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
FCA Free carrier. Franco porteador.	Coste	B	[Red]	[Red/Blue]	[Red]	[Red/Blue]	[Blue]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red/Blue]	[Blue]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
CPT Carriage paid to. Transporte pagado hasta.	Coste	C	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
CIP Carriage and insurance paid to. Transporte y seguro pagado hasta.	Coste	D	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
DAT Delivered at terminal. Entrega en terminal.	Coste	E	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]
DAP Delivered at place. Entrega en lugar.	Coste	F	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]	[Red/Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Red/Blue]	[Blue]
DDP Delivered duty paid. Entregada derechos pagados.	Coste	G	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Red/Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]

Incoterms® 2010 ICC - REGLAS PARA TRANSPORTE MARÍTIMO Y VÍAS NAVEGABLES INTERIORES

Incoterm	Descripción	Letra	Coste	1	2	3	4	5	6	7	8	9	10	11	12
FAS Free alongside ship. Franco al costado del buque.	Coste	H	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
FOB Free on board. Franco a bordo.	Coste	I	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
CFR Cost and freight. Coste y flete.	Coste	J	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
CIF Cost, insurance and freight. Coste seguro y flete.	Coste	K	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Red/Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]

■ Vendedor
 ■ Comprador
 El vendedor debe proporcionar la documentación necesaria para la exportación y el comprador los de importación a petición riesgo y a expensas del demandante.
 Dependiendo del lugar de entrega pactado
 * Obligatorio
 1... Recomendaciones generales
 A... Recomendaciones particulares